



News from the world's premier luxury marina destinations.

# IGY<sup>®</sup> FYI

[www.igymarinas.com](http://www.igymarinas.com)

OCTOBER 2010, ISSUE 2

## WELCOME

Friends of IGY,

This year at the 2010 Fort Lauderdale International Boat Show, IGY is moving into the Yacht Builders' and Designers' tent, booths 1310 and 1312. Everyone is welcome to stop by, drink, eat, and network. Each night of the show, we will host a cocktail party at the booth so have a drink or two on us!

We hope to see you at the show!

Best regards,  
IGY Marketing Team  
[newsletter@igymarinas.com](mailto:newsletter@igymarinas.com)

## EVENTS

### Captains and Crew Party

BY POPULAR DEMAND  
THE RESURRECTION OF THE  
**DOCKWALK PARTY**  
OCTOBER 22, 2010  
8PM TO 11PM  
PRESENTED BY  
IGY MARINAS  
WHERE:  
BIMINI BOATYARD  
1555 SOUTHEAST 17TH STREET | FORT LAUDERDALE

SPONSORS  
Nautic Crew, Coastal Cruises, CHAFE-PRO, Dometic, IGY, and others.

Register at: [www.dockwalk.com/thedockwalkparty](http://www.dockwalk.com/thedockwalkparty)  
FOR CAPTAINS & CREW ONLY

**THIS YEAR, THE NEED** to chill out has been just another priority placed on the proverbial backburner – which is what prompted IGY to help resurrect The Dockwalk Party.

Friday October 22 from 8 to 11 at Bimini Boatyard, Captains and crew are all welcome to kick off FLIBS by chilling before mayhem hits the docks!

Pre-register for the party at [www.dockwalk.com/thedockwalkparty](http://www.dockwalk.com/thedockwalkparty).

### Be Seen and Heard This Year at FLIBS 2010



**GET YOUR MESSAGE OUT TO THOUSANDS**, including: yacht owners, captains, crew, anglers and avid world travelers. No matter what your service or product, you want it exposed to the right people.

This year at the show, IGY Marinas will host three, 61-inch flat-screens at our booth that will showcase the best that the industry has to offer. Passersby and booth visitors will be exposed to your message that can indicate your booth number, the yachts you represent or even the winches you manufacture.

All you have to do is send us your artwork and we'll include it in our video loop (for a small fee!).

Contact us for further details at [marketing@igymarinas.com](mailto:marketing@igymarinas.com).

## Something's Fishy at Marina Cabo San Lucas



**EVERYONE KNOWS THAT LOCATION IS KEY** to a successful event, which is why Marina Cabo San Lucas is the epicenter of serious tournament action. Starting in October, a slew of sport-fishing tournaments are coming to the marina.

### **LOS CABOS** **BILLFISH TOURNAMENT**

#### **Los Cabos Billfish Tournament**

Taking place at Marina Cabo San Lucas from October 12 - 16, the Los Cabos Billfish Tournament looks to be another exciting event this year!

Contact Dan Jacobs at 407.571.4680

dan.jacobs@bonniercorp.com | [www.bonniercorp.com](http://www.bonniercorp.com)



#### **Los Cabos Tuna Jackpot**

November 3-6 Marina Cabo San Lucas

will host the weigh station for the Tuna Jackpot tournament. A dedicated ramp will be built to accommodate contestants and special marina pricing will be on offer during these dates. With \$650,000 in cash and prizes, this year's event is going to be great one! A detailed schedule of the tournament is available at [www.loscabostunajackpot.com](http://www.loscabostunajackpot.com).



#### **The Bisbee's Offshore & Black And Blue Tournaments**

Once again, the legendary Bisbee's Offshore & Black and Blue Tournaments will take place at Marina Cabo San Lucas. Contact the marina for promotional pricing and get yourself a front-row seat! The tournament dates are October 15-17 for the Offshore, and October 19 - 23 for the Black and Blue.

Contact Wayne Bisbee at 214.557.8108

info@bisbees.com | [www.bisbees.com](http://www.bisbees.com)

### Rodney Bay Marina Prepares for the ARC



**NEW RESTROOMS** are under construction at RBM. As it prepares for the Atlantic Rally for Cruisers (ARC), which celebrates 25 years, Rodney Bay Marina will have brand new restrooms built in time for the Rally, as well as the ARC Village along the boardwalk, filled

with all types of vendors selling their locally made products (see Marina Specials below for details on dockage discounts).

Help celebrate the 20th anniversary of the International Billfish Tournament, October 31 – November 6, at Rodney Bay Marina. In honor of Creole Day that also falls on October 31, Rodney Bay Marina will celebrate the heritage and culture of St. Lucia with local food and music! The Gros Islet Town will host the Friday Night Street Party, and of course, there will be duty-free shopping at IGY Rodney Bay Marina, Pointe Seraphine and La Place Carenage.



Portia Mogal  
pmogal@igymarinas.com  
www.igy-rodneybay.com

### Boston Yacht Haven Grand Re-Opening



Marina Manager Brian Deher (center), with the captain and a crew member of M/Y Iguana.

**ON AUGUST 25TH, 2010**, the Boston Yacht Haven Inn & Marina graciously welcomed the press, marina and inn guests as well as neighbors to celebrate its recent overhaul under new management and ownership. The night began with some opening words from marina manager Brian Deher, who also runs two other marinas (Yacht Club Isle De Sol and Simpson Bay Marina) in St. Maarten in the winter season.

Wine and hors d'oeuvres were served as guests networked against the backdrop of an array of boats and luxury megayachts docked in the blue-lit marina. Throughout the evening, guests were treated to a tour of the rooms that owner Chuck Lagasse and wife Anne each adorned with its own personal touch. At the end of the night, guests parted ways and thanked their hosts with the promise of returning.

Brian Deher, Marina Manager  
bdeher@igymarinas.com  
www.thebostonyachthaven.com



## More for Mourjan



Festival Marina, Festival City, Dubai

**MOURJAN MARINAS IGY** has been all over the marine newswire this year. And rightly so, as they've been in growth mode since the get-go. With new projects in Sochi, Russia for the Olympics and a waterfront feat in the making on the coast of Morocco has Mourjan leading a new way for Middle East luxury yachting destinations.

The latest and greatest news for Mourjan Marinas IGY is their undertaking of the design, construction and operation of all marinas in Lusail City, a new, 35-square-kilometer development in Qatar. Expected to last over a five-year period, with the first

phase beginning January 2011 including upland development where restaurants and other retail establishments will open.

Mourjan Marinas IGY has also recently celebrated one year of achievement and growth since its inception in September 2009 as a result of the strategic alliance between IGY Marinas and the Malta-based corporation G-Marin. Michael Horrigan, CEO of Mourjan Marinas IGY said, "We have moved rapidly since being formed under the new brand last year and the results have been very pleasing. It has been tremendously busy, and very successful, year not only on a local level but also internationally." Congratulations Mourjan Marinas IGY!

Katrin Müller, Marketing Manager, Mourjan Marinas IGY  
T: +971 4 449 8400 | E: kmueller@mourjanmarinas.com

## Connect with us:



[www.igymarinas.com](http://www.igymarinas.com)

888.IGY.MARINAS

## IGY MARINA SPECIALS



Marina Cabo San Lucas

### Marina Cabo San Lucas

#### NEW PRICING

We've recently changed dockage prices at Marina Cabo San Lucas for the 2010-2011 winter season and we have special promotions available when you bring a friend with a vessel to the marina.

Two luxury furnished apartments are available for short-term rent at Marina Cabo San Lucas. Whether you are crew and need a place to stay for a few weeks, or a family who will need a full kitchen while staying in Cabo, we have the comforts of home here, ready and waiting for your arrival.

Marina Cabo San Lucas  
normaf@cabomarina.com.mx  
[www.igy-cabosanlucas.com](http://www.igy-cabosanlucas.com)



Montauk Yacht Club Resort & Marina

### Montauk Yacht Club Resort & Marina

When it comes to summer bookings – especially for weekends like Memorial Day weekend, - and let's face it, we're talking about the MYC here, it's never too early to book.

The MYC is offering dockage at **\$1 per foot for Memorial Day weekend 2011** when you book by the end of the year.  
Get to it!

Montauk Yacht Club Resort & Marina  
T: 631-668-3100  
[info@montaukyachtclub.com](mailto:info@montaukyachtclub.com)



Newport Yacht Club and Marina

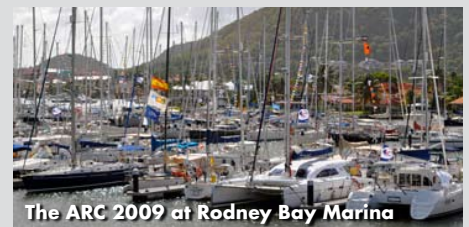
### Newport Yacht Club and Marina

Winter storage at NYCM

November 1st 2010 through April 14th 2011

Inner basin: \$60/foot (plus electric)

Outer basin: \$45/foot (plus electric)



The ARC 2009 at Rodney Bay Marina

### Rodney Bay Marina

During the ARC (Atlantic Rally for Cruisers), participants and customers will receive 2 complimentary days and 15% off their dockage charges; rate is based on length of stay. The ARC departs from Las Palmas de Gran Canaria and crosses to Rodney Bay, St. Lucia on November 21. [RBM@igymarinas.com](mailto:RBM@igymarinas.com)

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TWO GREAT MEGAYACHT OFFERS.

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**HOMEPORT &  
ANCHOR PASS**

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**5** or  
**10**  
year berth

**5 and 10 year berths available**  
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**Massive savings**  
**Fully serviced facilities**  
**Prime locations**

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Unmatched dockage flexibility  
with the freedom to roam the IGY network

Buy **120** days  
get **365**

**Dock anywhere across the network**  
**Significant savings**  
**Priority reservations**  
**Fully serviced facilities**  
**Prime locations**

PARTICIPATING MARINAS

Yacht Haven Grande, St. Thomas, The Yacht Club at Isle De Sol, St. Maarten,  
Simpson Bay Marina, St. Maarten, Rodney Bay Marina, St. Lucia

**BOOK YOUR RESERVATION NOW**  
**CALL 1.888.IGY.MARINAS or EMAIL**

[berthoffers@igymarinas.com](mailto:berthoffers@igymarinas.com)

[anchorpass@igymarinas.com](mailto:anchorpass@igymarinas.com)



Visit us at the Fort Lauderdale International Boat Show in the  
Builders' and Designers' Tent, Booths 1310 and 1312.

[www.IGYmarinas.com](http://www.IGYmarinas.com)

