



## EXHIBITING SPONSORS ANNOUNCED FOR THE FIRST EVER CARIBBEAN CHARTER YACHT SHOW

October 29, 2021 – IGY Marinas and the International Yacht Brokers' Association (IYBA), are excited to announce the official sponsors of the first ever Caribbean Charter Yacht Show (CCYS) to be held at Yacht Haven Grande Marina - 4-time award winner of the Superyacht Marina of the Year - in St. Thomas, USVI, December 9-12, 2021. The show has received tremendous support from the yachting industry with 18 superyachts and 70 charter brokers registered to date.

As the show's headlining sponsor, The [USVI Department of Tourism](#), brings Caribbean flair to the event by showcasing the culture and beauty of the Virgin Islands with an extravagant Carnival themed opening night. "We are very proud to be an integral part of the Caribbean Charter Yacht Show," states Joseph Boschulte, Tourism Commissioner, "and look forward to sharing the heart of the islands with the superyacht community."

The CCYS, IGY Marinas, IYBA, and the USVI Department of Tourism, are accompanied by IGY Marinas' lead restaurant and culinary partner, Navy Beach, along with exhibiting sponsors, The Macallan, Ward's Marine Electric, Shoreside Support, Southland Gaming, Cruzan Rum, Tito's Handmade Vodka, AERÉ Marine Group, Azul Marine Lending, Yonder Travel Insurance, and an exciting array of food and beverages sponsors. All exhibiting sponsors will be accessible throughout the show and available for personalized meetings both onboard and off. "The Caribbean Charter Yacht Show is the first superyacht show to be held outside mainland USA and we are thrilled to bring a show of this caliber to a US destination," states Bert Fowles, VP of Marketing for IGY Marinas. For those interested in becoming an Exhibiting Sponsor, please reach out to [registration@caribbeancharterys.com](mailto:registration@caribbeancharterys.com) for information. Each sponsorship includes a full year of marketing support from IGY Marinas.

[Navy Beach, St. Thomas](#) features casual coastal cuisine, creative cocktails and great wines at Yacht Haven Grande offering both interior dining in the nautically themed bar and dining room, as well as outdoors on the patio and lawn. Navy Beach has sister properties on the beach in Montauk, NY and in St Maarten

[The Macallan](#) - Founded in 1824, The Macallan is renowned worldwide for its extraordinary single malt whiskies. Their outstanding quality and distinctive character reveal the uncompromised excellence pursued by The Macallan since it was established by Alexander Reid, on a plateau above the River Spey in north-east Scotland. In 2018, The Macallan opened a

new chapter in its history with the launch of its award-winning Speyside distillery. Designed by internationally acclaimed architects to promote sustainability, the building takes inspiration from the surrounding ancient Scottish hills. It stands nearby Easter Elchies House, the Highland Manor built in 1700 which is The Macallan's spiritual home and remains the heartbeat of The Macallan's beautiful 485-acre Estate. Crafted without compromise. Please savour The Macallan responsibly.

[Ward's Marine Electric](#), the industry-leading marine electrical company, will be the exclusive sponsor of the CCYS Welcome Lounge. With 70+ years of remote and local dockside service, panelboard and switchgear manufacturing, parts sales, and a variety of customized services, Ward's Marine Electric maintains leadership, while also providing the friendly help you've come to expect from a family-owned business.

[Shoreside Support](#), the global leader in mega yacht provisioning will be the official sponsor of the Chef Competition, providing Petrossian Caviar as a required inclusion for the signature plates entered by participating chefs. Shoreside is completely designed around yacht chefs and has built the most efficient system in provisioning - enabling them to keep up with the ever-changing needs of world cruising yachts

[Southland Gaming](#) of the Virgin Islands, the premier provider of gaming solutions in the Caribbean, is onboard as an event sponsor throughout the duration of the Caribbean Charter Yacht Show. The Southland Gaming supplies and manages a variety of video lottery services while constantly working to strengthen the communities through direct support of local charitable organizations.

[Cruzan Rum](#), the treasured spirit of the USVI. This local (and international) rum dates back to 1760, and been crafted on the island of St Croix for generations, now an integral part of the island's history. Cruzan will be providing delicious Caribbean Rum Drinks at the Carnival opening event and throughout 4-day CCYS.

[Tito's Handmade Vodka](#), a well-known and beloved spirit world-wide, will be providing a delicious compilation of Bloody Mary's in the Welcome Lounge and is the primary sponsor of the CCYS Cocktail Expose. Tito's is also a large supporter of non-profits world-wide.

Set up within the Vendor Promenade, Exhibiting Vendor Sponsors will be available to captains and brokers to discuss how services and products are essential to successful yacht charters.

[AERÉ Docking Solutions](#) is the premier manufacturer of inflatable fenders and docks, Fenda-Sox fender covers and other docking and mooring products in the yachting industry. Offering over 40 sizes and types of AERÉ Inflatable Fenders, their staff will be on-hand to answer your docking questions.

[Azul Marine Lending](#) offers a variety of innovative finance options for clients worldwide. From \$500,000 to \$45,000,000 - Finance programs include SuperYacht Financing for International Clients and Fractional Yacht Ownership for Charter Operations. Azul Marine Lending works closely with clients and brokers to deliver the highest level of professionalism and client satisfaction.

The experts at [Yonder Travel Insurance](#) deliver unbiased travel insurance policy recommendations from providers with AM Best ratings A or above. Hands-on customer service, start-to-finish, high touch claims assistance and policies that insure \$1million charters set Yonder apart in the industry.

[Fairport Yacht Support](#) is a shore support company for the yachting community with emphasis on the smooth and efficient operations of the vessel. Fairport is built on the philosophy that going the extra mile for our clients is part of each day. The company's services include ISM (International Safety Management); ISPS (International Ship and Port Security); Yacht Financial Administration and Accounting; Crew Administration, Payroll, and Management; Operations and Technical

Management with Flag States/Class Administration; Maritime Labour Convention 2006 (MLC) and Worldwide Logistical Support.

[Pelion Consulting Cyber Security](#), specializing in maritime and yachting sector cyber security, works closely with yachts, yacht management companies, and international organizations to help prevent cyber-crime. As independent cyber security and digital protection consultants, they give peace of mind, can advise the best, most effective solutions and advise on the latest regulatory issues, ensuring your yacht or business is as secure as possible.

Providing internet and wireless support throughout the show, [Viya](#) is the US Virgin Islands' full telecommunications and technology provider with a portfolio of Business Solutions such as Cloud, Dedicated Internet delivered on fibre, Voice, IT Consulting and the largest Wireless 4G LTE network in the Virgin Islands. Viya is the ideal partner powered by parent company Atlantic Tele-Network International through its subsidiary Fireminds, offering unmatched experience and expertise with proficiency in the intricate Managed Services world. Our mission is to deliver value through solution integration to businesses helping them grow and keeping them connected globally.

The exclusive WiFi Sponsor for the Caribbean Charter Yacht Show, VIYA, provides the fastest internet connectivity throughout the USVIs - description to follow

The Caribbean Charter Yacht Show will also be welcoming and working alongside [Günter Wilhelm Cutlery](#), [MBW Café and Bakery](#), [Château d'Esclans](#), [Urbani Truffles](#), [Wine Chips](#), as food and beverage sponsors throughout the show providing products to support the lounges and events.

#### About IGY Marinas

IGY Marinas is the world's only global superyacht marina company with 22 marinas operating in 13 countries - United States, Mexico, Panama, Colombia, Turks & Caicos, St. Maarten, St. Lucia, United Kingdom, France, Italy, Spain, Costa Rica and The Bahamas. IGY has over 3,000 total berths under management encompassing the largest network of superyacht slips on the planet.

Follow IGY Marinas on Facebook at [www.Facebook.com/IGYMarinas](http://www.Facebook.com/IGYMarinas) or Twitter and Instagram @IGYMarinas. Discover the network of IGY Marinas at [www.IGYMarinas.com](http://www.IGYMarinas.com).

#### About International Yacht Brokers Association (IYBA)

The International Yacht Brokers Association was created in 1987 to unite those engaged in the yacht brokerage business for the purpose of promoting professionalism and cooperation among its members; and to promote and maintain a high standard of conduct in the transacting of the yacht brokerage business. IYBA provides educational seminars and services to its members to strengthen the ability of our industry to remain abreast of legal, technical, and environmental issues that affect the marine community. The International Yacht Brokers Association serves as a united voice for yacht brokers in the legislative and regulatory processes. By actively engaging with state and local legislators, IYBA's lobbying efforts have protected and nurtured the health of the yachting community since its inception. The IYBA organization is comprised of over 1600 individual members representing over 400 businesses.

#### **Media Contacts:**

Kay Mellinger, IGY Marinas  
954-510-3307 / [PR@IGYMarinas.com](mailto:PR@IGYMarinas.com)

Ketra Ferda, IYBA  
954-522-9270 / [Kettra@IYBA.org](mailto:Kettra@IYBA.org)