



## JOB DESCRIPTION

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Job Title:	Commercial Skipper
Job Family:	Sailing School
Business Line:	Property Operations
Division:	Marina & Yacht Club Operations
Department:	Marina Management
Dept. Unit:	Sindalah Island, Kingdom of Saudi Arab

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### About the location:

Sindalah Island, located 5km off the northwest coast of the Kingdom of Saudi Arabia, is an integral part of the NEOM master plan project. This captivating island is set to become a premier destination for yachting enthusiasts worldwide, boasting exceptional features and a breathtaking natural environment. With an 86-berth marina and 74 mooring buoys catering to yachts ranging from 15 meters to an impressive 180 meters in length, visitors will enjoy unparalleled service from a team of world-class professionals and top-notch facilities.

Visitors to Sindalah will be treated to an extraordinary luxury island experience. The island will be adorned with high-end premium hotels such as the renowned Four Seasons and the exquisite Ultra Luxury Collection by Marriott. These establishments will provide unparalleled comfort and hospitality, ensuring a memorable stay for discerning travelers. Additionally, Sindalah will offer groundbreaking retail options, showcasing the latest in fashion, design, and technology. Culinary enthusiasts will delight in the presence of Michelin-starred chefs, who will create exceptional dining experiences that tantalize the taste buds. And for those seeking recreation, an exotic golf course will be available, allowing guests to indulge in the sport amidst stunning surroundings.

Sindalah Island is poised to become one of the world's most captivating and vibrant yachting destinations, boasting its strategic location, outstanding amenities, and awe-inspiring natural beauty. With a commitment to providing an unforgettable experience, Sindalah promises to be a haven for those seeking luxury, adventure, and serenity.

### Summary:

As an IGY Commercial Skipper, you will lead sailing experiences by providing exceptional sailing adventures to clients of all skill levels, ensuring a safe and enjoyable environment. Your role will encompass navigating and managing the boat, maintaining equipment, fostering a passion for sailing among clients, and supporting the overall luxury experience of Sindalah Island. In addition to conducting sailing experiences, you will be responsible for the upkeep and maintenance of the boats used. When there are no sailing activities or boat maintenance required, you will assist the marina team with various tasks. Your proactive, 'can-do' attitude will be essential in promoting IGY's commitment to excellence and luxury. Furthermore, you will play a key role in organizing and running corporate and team-building events, sailing experiences, and training camps, creating dynamic and engaging environments for all guests.

**Essential Duties and Responsibilities** include the following (other duties may be assigned):

- Lead and conduct sailing experiences and activities for beginners to advanced clients, ensuring a memorable and enjoyable adventure.
- Ensure the safety of all clients during sailing experiences, adhering to safety standards and protocols.

- Maintain and perform regular upkeep on the boats used for sailing experiences.
- Demonstrate sailing techniques and participate in events and activities to showcase and promote the sailing experiences.
- Run corporate and team-building events and sailing experiences.
- Host potential training camps.
- Assist the marina team with various tasks when there are no sailing experiences or maintenance activities.
- Develop and implement plans for sailing experiences.
- Evaluate clients' progress and provide constructive feedback.
- Stay updated with the latest sailing techniques and methods.
- Manage inventory of sailing equipment and ensure all equipment is in good working condition.
- Foster a positive and engaging environment for clients.
- Promote the luxury experience of Sindalah Island through professional and enthusiastic interactions with guests.
- Report to and coordinate with the Sailing Manager to align sailing experiences with overall objectives.
- Resolve any operational issues that arise, ensuring minimal disruption to sailing experiences.

**Qualifications:**

- Minimum of 3 years of experience as a Commercial Skipper, holding a Yacht master certification, or equivalent
- Strong organizational and leadership skills.
- Excellent communication and interpersonal skills.
- Ability to manage multiple tasks and priorities effectively.
- A minimum of 3 seasons experience sailing keelboats or yachts such as J80s.
- Experience with high-performance foiling sailing yachts such as Swan 36 or equivalent is desirable.
- High school diploma or equivalent.
- Valid certifications from recognized sailing organizations (e.g., RYA, ASA).
- Strong knowledge of sailing techniques and safety protocols.
- First Aid certification preferred but not essential.
- Power boat qualification (RYA, ASA, or other equivalents).
- VHF Operator's certificate (preferred but not essential).
- Valid Driver's License.
- Passion for sailing with a 'can-do' attitude and a good sense of humour!
- Proactive and able to work independently.
- Ability to swim and perform physical tasks related to sailing.

**Work Environment:**

The work environment is primarily outdoors, with exposure to various weather conditions. The role requires working near water and on boats, with occasional exposure to mechanical parts. Proper personal protective equipment will be provided and must be worn as required.

**Physical Demands:**

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.